







Trade association data Family postings

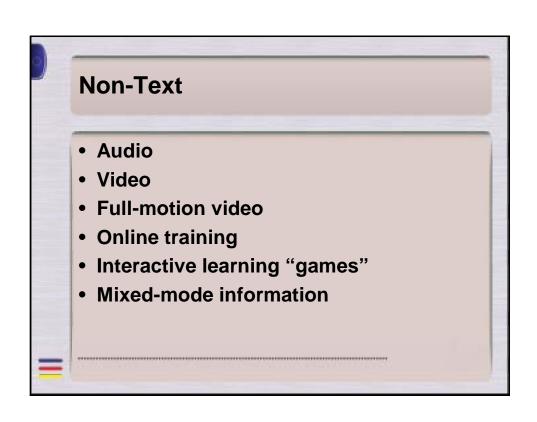
Fidelity Powerstreet Branded content

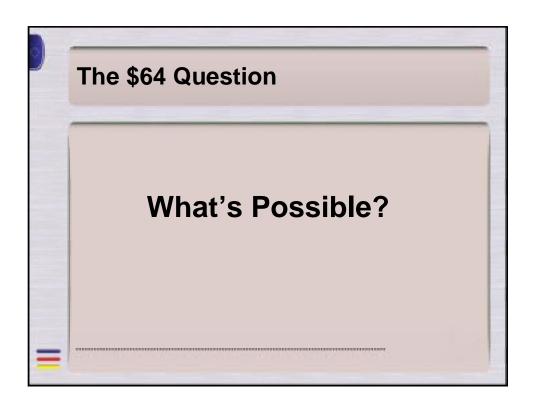
Marketing collateral Résumés
Newsgroups / listservs
Newsgroups / listservs

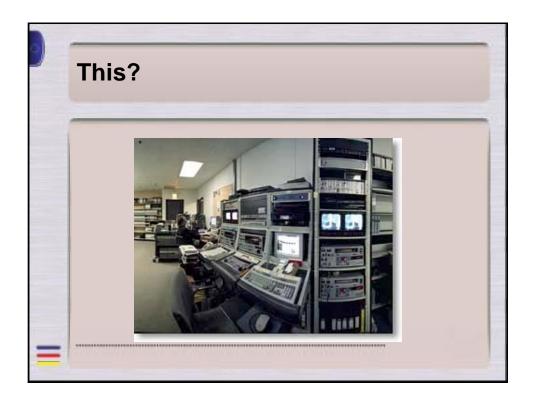
Vorporate white papers

Corporate white papers

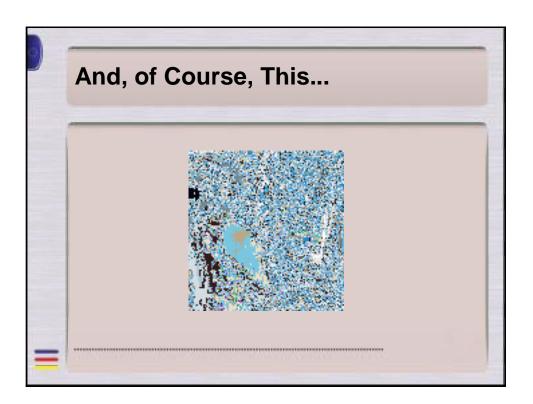
Corporate E-mail

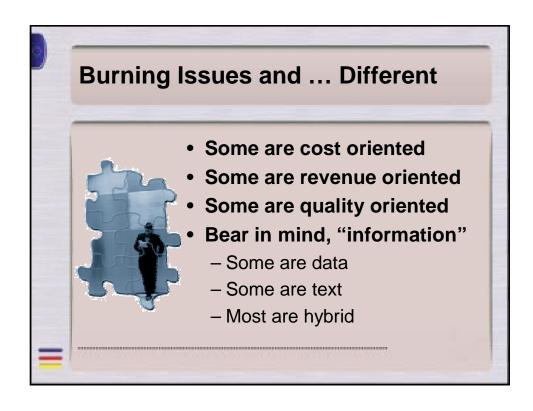












## The Balance? • Print • Online - Branded (Ebsco, Gale, etc.) - Internet (free, for-fee) • CD-ROMs • Multimedia

## No One Answer but • Reduce print - Public libraries: 50 to 80 percent of total - Academic libraries: 30 to 50 percent of total - Special libraries: 10 to 20 percent of total • Boost online access - Intranet (internal): approach 100 percent - Internet (external): policy essential



